

# Past Performances



understand and mitigate risk and to adequately respond to crisis situations.



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# Overview - Industries

#### Oil & Gas

- » We conducted threat assessments in the USA on a large coastal pipeline project.
- » Successful completion of an exploration oil drilling operation in Somalia.
  - "The UN Security Monitoring Group praises the client's security services provider for its transparency and its efforts to comply with the sanctions regime (which) arguably represent best practices for private security companies in Somalia".
- » Client in Madagascar had their operating license revoked, the solution was provided through engaging with the correct political role-players. Focus Group facilitated the entire process.



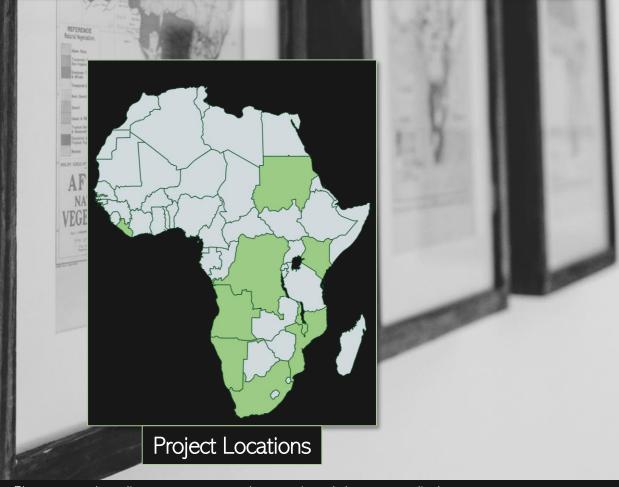
Project Locations



# Overview - Industries

### Mining

- » Providing risk management solutions to one of the largest mining companies in the world, mining the largest coal deposit in Africa.
- » Through employing risk mitigation procedures, we assisted a major mining company in not declaring force majeure.
- » Restructuring the security solutions of a major state-owned diamond mine, reducing losses incurred by 80% in 12 months.
- » Actionable intelligence led to intelligence-driven operations for a South African operated mine in cooperation with specialised SAPS units that resulted in the arrest and prosecution of key high-value role-players.



### F®CUS GROUP

### Overview - Industries

### Anti-Poaching

- » Operations have resulted in the arrests of poachers in the Kruger National Park.
- » Identification of poaching and smuggling routes in Kenya, Mozambique, Uganda, and Tanzania, as well as the key role-players involved.

### Project Locations

#### Anti-Counterfeit

Cross national anti-counterfeit investigations, operations and seizures that have allowed us to develop, and support a powerful and unique anti-counterfeit database and information platform.



**Project Locations** 

### F®CUS GROUP

## Case Studies - RSA



Focus Group identified the scale of illegal mining operations in Limpopo for a client and exposed fraudulent mining rights held by illegal mining bosses. By developing and utilising an intelligence-driven process, we successfully achieved the following for the client:

- » Foresight of the threat allowed for decisive and effective risk mitigation.
- » Facilitation of high-profile arrests.
- » Confiscation and impounding of illegal mining machinery.
- » Through collaboration with the SAPS, illegal mining investors were dissuaded from providing funding and support to illegal mining operations.
- » Understanding community needs and wants through a Community Needs Assessment assisted with determining the impact illegal mining has on mine-adjacent communities.
- » In conjunction with the above, we were able to shift community perception towards illegal mining, reducing support for illicit activities and increasing support towards mining companies.

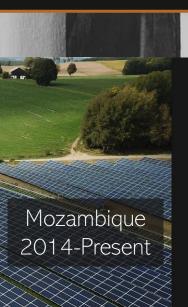
Prominent SOE (Acid and Mining) was facing challenges related to product theft, sabotage, intimidation, assassinations and corruption within the procurement processes. Focus Group has had the following successes:

- » Successfully identifying syndicates using the client's name in scams. This considerably reduced the scamming incidents.
- » Successfully identifying several buyers dealing in stolen copper cable. A SAPS driven operation resulted in multiple arrests.
- » Infiltrating and gaining access to information on community forums and structures.
- » Created a communication platform for our company to liaise between the CPF, Hawks, Security Companies and Farmer Unions.
- » Gained access to the local media representatives.
- » Identified a syndicate that is stealing diesel from the mine.
- » Gathering information on POI's and EOI's.



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# Case Studies - MOZ



A renewable energy company was operating in a region affected by an ongoing insurgency, Focus Group provided the following:

- » Implemented the deployment of an Early Warning Network.
- » Developed and implemented a Security Plan, Crisis Management Plan, Evacuation Plans, and related SOPs. Including coordinating evacuation drills once a week.
- » Coordinated successful evacuations in unstable environments (insurgency) and in a remote area without loss or damage to property or injury/death to clients. Evacuations occurred within an hour
- » Directed a comprehensive security risk assessment at the client's operating site.

A large-scale coal mine experienced significant losses due to theft by both organised crime syndicates and individuals. Focus Group achieved the following successes in assisting the client in managing the situation:

- » Various individuals and syndicates were identified who were involved in theft from the mine, including employees of the client itself.
- "> Link charts were developed to show role-players and how they were connected to each other, highlighted front companies and showed the movement of the client's assets.
- » Provided early warning to the client on planned incursions, thereby preventing theft and loss to the mine.
- » Developed a risk management and evacuation plan for the client to cover: Maputo, Nacala, Nampula, Tete and Blantyre (Malawi). While also updating the SOPs for the man-guarding function.
- » Completed independent investigations to provide additional information/detail regarding incidents.

